

**MINUTES OF THE
NORTH CAROLINA ALARM SYSTEMS LICENSING BOARD**

DATE: March 17, 2022
TIME: 1:00 P.M.
PLACE: Hampton Inn & Suites Raleigh/Crabtree
3920 Arrow Drive
Raleigh, North Carolina 27612
SUBMITTED BY: Paul Sherwin Director

MEMBERS PRESENT:

Stephen Wheeler
Mack Donaldson
Jim Crabtree
Caroline Brown
Larry Proctor
Robert Graham
Mary Wood

MEMBERS ABSENT

STAFF PRESENT:

Director Paul Sherwin
Attorney Jeff Gray
Field Services Supervisor Kim Odom
PPSB Board Secretary Syconda Marrow
Deputy Secretary Caroline Valand

VISITORS:

Eric Meyers	Scott Stallcup
Darryl Bray	Dwain F. Hudson Jr.
James Sinclair	Mark Lilly
Parker Ledbetter	

The March 17, 2022, meeting of the North Carolina Alarm Systems Licensing Board was called to order by Chairman Stephen Wheeler at 1:12 P.M.

Attorney Gray read the following statement:

"In accordance with the State Ethics Law, it is the duty of every Board member to avoid both conflicts of interest and appearances of conflict. If any member has any known conflict of interest or appearance of conflict with respect to any matter coming before this Board today, please identify the conflict or appearance and refrain from the deliberation and vote in that matter."

Chairman Stephen Wheeler recognized virtual guests by name and welcomed all guests.

JIM CRABTREE MADE A MOTION TO ACCEPT THE JANUARY 20, 2022, BOARD MEETING MINUTES. SECONDED BY CAROLINE BROWN. MOTION CARRIED. NONE OPPOSED.

Mack Donaldson presented the Grievance Committee report. Mack Donaldson and Stephen Wheeler met as the Grievance Committee on March 17, 2022, from 10:17 A.M. to 10:46 A.M. and heard a total of two cases.

JIM CRABTREE MADE A MOTION TO APPROVE THE GRIEVANCE COMMITTEE REPORT. SECONDED BY MARY WOOD. MOTION CARRIED. NONE OPPOSED.

Jim Crabtree presented the Screening Committee report. Jim Crabtree served as chair of the Screening Committee, and they met on March 17, 2022, from 10:52 A.M. to 12:28 P.M. to review a total of six applications.

See Attachment 2 for the full Grievance Committee Report

CAROLINE BROWN MADE A MOTION TO APPROVE THE SCREENING COMMITTEE REPORT AS PRESENTED. SECONDED BY LARRY PROCTOR. MOTION CARRIED. NONE OPPOSED.

See Attachment 3 for the full Screening Committee Report

SPECIAL REPORTS AND PRESENTATIONS

Caroline Brown presented the continuing education report. Mrs. Brown noted that there were 36 submissions which included 17 course renewals and 19 new courses. All renewals were approved. Three new were deferred to May meeting.

JIM CRABTREE MADE A MOTION TO APPROVE THE CONTINUING EDUCATION REPORT AS PRESENTED. SECONDED BY LARRY PROCTOR. MOTION CARRIED. NONE OPPOSED

See Attachment 4 for the full Continuing Education Committee Report

OLD BUSINESS

NONE

NEW BUSINESS

Brief discussion regarding Director Sherwin to cater lunches at Board meeting for members and staff for a one-year trial period.

ROBERT GRAHAM MADE A MOTION TO ACCEPT TRIAL PERIOD OF ONE YEAR FOR CATERED LUNCHES. SECONDED BY JIM CRABTREE. MOTION CARRIED. NONE OPPOSED.

Director Sherwin proposed opening education fund grant for application and accept on a rolling basis. Extension of the grant process on a 12-month basis.

JIM CRABTREE MADE A MOTION TO ACCEPT THE DIRECTOR'S REPORT AS PRESENTED. SECONDED BY MACK DONALDSON. MOTION CARRIED. NONE OPPOSED. SEE ATTORNEY'S REPORT ATTACHMENT 5 FOR THE FULL REPORT

JIM CRABTREE MADE A MOTION TO ACCEPT THE RULES AS WRITTEN AND PROCEED WITH THE RULE AMENDMENT PROCESS. SECONDED BY CAROLINE BROWN. MOTION CARRIED. NONE OPPOSED.

DIRECTOR'S REPORT

Director Sherwin delivered to the Board his Director's Report. The report included information about personnel changes, the status of the Board's active licensees and registrants, and a Board finances update.

JIM CRABTREE MADE A MOTION TO ACCEPT THE DIRECTOR'S REPORT AS PRESENTED. SECONDED BY LARRY PROCTOR. MOTION CARRIED. NONE OPPOSED.

SEE ATTACHMENT 4 FOR THE FULL REPORT

ATTORNEY'S REPORT

Attorney Jeff Gray delivered his Attorney's Report, which included updates about the status of consent agreements, pending administrative rules changes, and legislative updates. See Attachment 1 for the full report.

JIM CRABTREE MADE A MOTION TO ACCEPT THE ATTORNEY'S REPORT AS PRESENTED. SECONDED BY LARRY PROCTOR. MOTION CARRIED. NONE OPPOSED.

SEE ATTACHMENT 5 FOR THE FULL REPORT

GOOD OF THE ORDER.

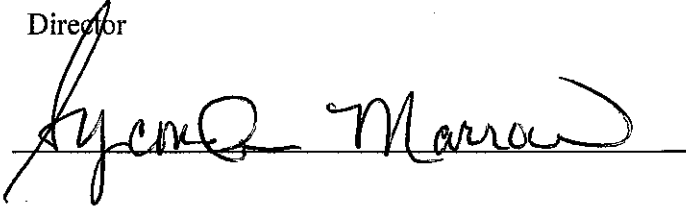
LARRY PROCTOR MADE A MOTION TO ADJOURN. SECONDED BY JIM CRABTREE. MOTION CARRIED. NONE OPPOSED.

Meeting Adjourned: 1:54 P.M.

A handwritten signature in black ink, appearing to read "Paul Sherwin", written over a horizontal line.

Paul Sherwin

Director

A handwritten signature in black ink, appearing to read "Syonda Marrow", written over a horizontal line.

Syonda Marrow

Board Secretary

ASLB Grievance After Report for March 17, 2022 9:00 am

	Case Number	Complaint Against	Allegation(s)	Grievance Committee Recommendation	Board Action
1.	2021-ASLB-030	James Allen Dodd fedora security 1330 sharon rd west charlotte, NC 28210	NCGS 74D-2	Find a violation of NCGS 74D-2 and continue the cease and desist issued to Fedora Intertech LLC. Refer any license applicants for Fedora Intertech LLC to the Screening Committee.	Accepted
2.	2022-ASLB-006	Ben Khoushy Universal Monitoring, LLC 1330 Sharon Rd Charlotte, NC 282100000	NCGS 74D-2(a) NCGS 74D-2(c)(3)	Find a violation of NCGS 74D-2(a) and NCGS 74D-2(c)(3) and continue the cease and desist issued to Universal Monitoring, LLC. Refer any license applicants for Universal Monitoring, LLC to the Screening Committee.	Accepted

Board Meeting Report

Board Date 03/17/2022

	Name Company Address	License	Committee Recommendation	Board Action
1.	Michael Trenton Dickinson D-Blaze Inc. 4684 US Highway 220 Bus S Asheboro, NC 27205	Alarm	Approve Approve with the condition Michael Trenton Dickinson and D-Blaze Inc. enter into and pay a consent agreement of \$340.00 for unlicensed activity.	Accepted
2.	Dwain Franklin Hudson Jr Ultra Guard Solutions LLC 2042 Richardson Rd Zebulon, NC 27597	Alarm	Approve	Accepted
3.	Steven Philip Klein Fedora Intertech LLC 1330 Sharon Rd W Charlotte , NC 28210	Alarm	Approve Approve Steven Klein's license application with Fedora Intertech LLC and Universal Monitoring LLC with the following conditions: (1) that Steven Klein and Fedora Intertech LLC enter into and pay a consent of \$2,380.00 for unlicensed activity and \$2,448.00 for 12 registration violations; (2) that Steven Klein and Universal Monitoring LLC enter into and pay a consent agreement of \$3,272.50 for unlicensed activity and \$3,876.00 for 19 registration violations. Board staff is to conduct a follow-up registration audit of Fedora Intertech LLC and Universal Monitoring LLC.	Accepted

	Name Company Address	License	Committee Recommendation	Board Action
4.	Bryan Keith Lewis Carolina Security Innovations 2109 Summerhill Terrace Kinston, NC 28504	Alarm	Approve	Accepted
5.	Edward Gaston Pait Sr Pait Security Systems PO Box 40794 Raleigh, NC 27629	Alarm	Approve Approve with the condition Edward Gaston Pait Sr. and Pait Security Systems enter into and pay a consent of \$1,020.00 for unlicensed activity.	Accepted
6.	Michael Anthony Recore Recore Security & Communications 1708 Sparta Ct. Gastonia, NC 28053	Alarm	Approve	Accepted

	Name Company Address	License	Committee Recommendation	Board Action
7.	James Richard Sinclair Quantum Security And Innovations PO Box 457 Indian Trail, NC 28079	Alarm	Approve Board staff is to conduct registration compliance audit of Quantum Security and Innovations for 2021.	Accepted
8.	Brian Eugene Smith Iwatch Security 304 W Millbrook Rd Raleigh, NC 27609	Alarm	Approve Approve with the condition Brian Eugene Smith and Iwatch Security enter into and pay a consent of \$2,295.00 for unlicensed activity.	Accepted
9.	Zachary Todd Swartzmiller ATMC Security 640 Whiteville Road NW shallow, NC 28470	Alarm	Approve	Accepted
10.	Mark David Woodlief Ideal Security and Communications Inc. 12133 NC Hwy. 150 Winston Salem, NC 27127	Alarm	Approve	Accepted

Item #	Course Sponsor	Course Title	New or Renewal	# CEU's	Course Format	Committee Recommends	Comments
1	ESA	Egress Control & Exit Devices	Renewal	2	On-Line	Approved	ASLB-17-334
	ESA	Life Safety and Occupancies	Renewal	3	On-Line	Approved	ASLB-17-335
2	ESA	Life Safety and Fire Alarm Systems	Renewal	1	On-Line	Approved	ASLB-17-336
3	ESA	Asking the Right Questions to Identify Your Client's Needs	Renewal	1	On-Line	Approved	ASLB-17-354
4	ESA	Selling Commercial Video Surveillance Systems	Renewal	1	On-Line	Approved	ASLB-18-379
5	ESA	Selling Commercial Intrusion Systems	Renewal	1	On-Line	Approved	ASLB-18-378
6	ESA	Selling Commercial Fire Alarm Systems	Renewal	1	On-Line	Approved	ASLB-18-377
7	ESA	Selling Commercial Access Control Systems	Renewal	1	On-Line	Approved	ASLB-18-380
8	ESA	Prospecting for Potential Clients	Renewal	1	On-Line	Approved	ASLB-18-376
9	ESA	Introduction to Commercial Sales	Renewal	1	On-Line	Approved	ASLB-18-381
10	ESA	How to Present the Best Solutions for Your Client's Needs	Renewal	1	On-Line	Approved	ASLB-18-382
11	ESA	Troubleshooting, Service, and Maintenance	Renewal	14	On-Line	Approved	ASLB-18-394
12	ESA	Certified Alarm Technician Level 1 - Online	Renewal	22	On-Line	Approved	ASLB-14-939
13	ESA	Approaching a New Client-Laying the Groundwork	Renewal	1	On-Line	Approved	ASLB-17-355
14	JADE Learning	Introduction to Network Security Cameras	Renewal	3	On-Line	Approved	ASLB-10-380
15	Southeast Security Products	Megapixel Crash Course	Renewal	2	On-Line & Classroom	Approved	ASLB-14-887
16	Southeast Security Products	Door Openings and Access Control Hardware Class	Renewal	2	On-Line & Classroom	Approved	ASLB-14-888
17	Southeast Security Products	Access Control Essentials	Renewal	2	On-Line & Classroom	Approved	ASLB-10-374
18	Alarm.com	Alarm.com Doorbell Installation Instructional Video	New	20 min	On-Line	Deferred	Must be 30 minutes or longer
19	Alarm.com	Alarm.com for Business Overview	New	1.5	On-Line & Classroom	Deferred	More industry curriculum needed to meet Board requirements according to NCGS 74-D.
20	Alarm.com	Alarm.com - Beyond Security	New	1	On-Line & Classroom	Approved	ASLB 22-002
21	Alarm.com	Empowering Technicians	New	1	On-Line & Classroom	Approved	ASLB 22-003
22	Alarm.com	Enhancing Business Video Solutions	New	1	On-Line & Classroom	Approved	ASLB 22-004
23	Alarm.com	Enhancing Homeowner Video Solutions	New	1	On-Line & Classroom	Approved	ASLB 22-005
24	Alarm.com	Know Before You Go	New	3	On-Line & Classroom	Approved	ASLB 22-006
25	Alarm.com	Lead with Alarm.com	New	1	On-Line & Classroom	Deferred	More industry curriculum needed to meet Board requirements according to NCGS 74-D.
26	Alarm.com	Marketing Resources and Support Tools	New	1	On-Line & Classroom	Approved	ASLB 22-007

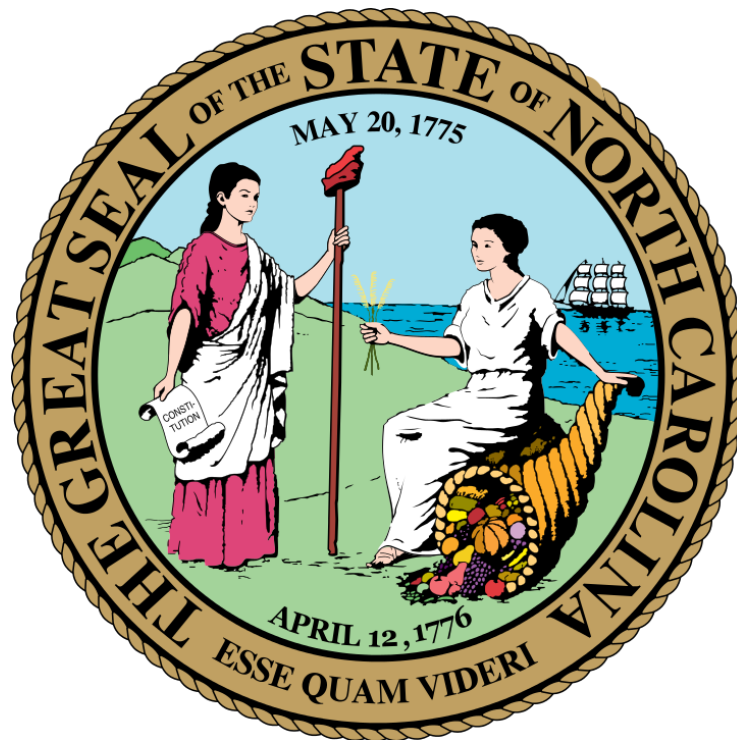
North Carolina Alarm Systems Licensing Board Continuing Education Committee Report - March 2022

Item #	Course Sponsor	Course Title	New or Renewal	# CEU's	Course Format	Committee Recommends	Comments
27	Alarm.com	Residential & Business Activity Analytics	New	1	On-Line & Classroom	Approved	ASLB 22-008
28	Alarm.com	Small Business Trifecta	New	1	On-Line & Classroom	Approved	ASLB 22-009
29	Alarm.com	Smart Business Selling Skills	New	1	On-Line & Classroom	Approved	ASLB 22-010
30	Alarm.com	Smart Residential Selling Skills	New	1.5	On-Line & Classroom	Approved	ASLB 22-011
31	Alarm.com	Smarter Residential Solutions Product Overview	New	1.5	On-Line & Classroom	Approved	ASLB 22-012
32	Alarm.com	ADC New Industry Products and Services	New	1	On-Line & Classroom	Approved	ASLB 22-013
33	Alarm.com	Alarm.com Access Control	New	3	On-Line & Classroom	Approved	ASLB 22-014
34	Alarm.com	Alarm.com Residential Sales Training	New	1.5	On-Line & Classroom	Approved	ASLB 22-015
35	Alarm.com	Central Station Integrations	New	1	On-Line & Classroom	Approved	ASLB 22-016
36	Alarm.com	Customer Website & App	New	1	On-Line & Classroom	Approved	ASLB 22-017

NORTH CAROLINA ALARM SYSTEMS LICENSING BOARD

March 17, 2022

DIRECTOR'S REPORT



Paul Sherwin, Director

DIRECTOR'S REPORT

- I. PPS information and updates, page 3**
- II. Registration and licensing summary, page 4**
- III. FY22 budget summary, page 5**
- IV. FY22 budget graphics, page 6**

PPS INFORMATION AND UPDATES

Personnel

Private Protective Services currently has five vacant positions:

- Administrative Assistant – Staffed with a part-time, temporary employee
- Registration Processor (2) – Recruitment in progress
- PPSB Secretary – Recruitment in progress
- Greensboro-based Investigator – Recruitment in progress

Director Sherwin is currently completing a virtual 5-part Introduction to Regulatory Governance course being offered by the Council on Licensure, Enforcement and Regulation. He completed Part 1 on Feb. 24, 2022, and future sessions are scheduled for March, April, May and June of 2022.

Director Sherwin and Attorney Jeff Gray will attend the International Association of Security Industry Regulators Strategic Planning Conference in Las Vegas March 22-23, 2022.

Operations

Registration Unit

- Registration applications received year-to-date: 684
 - Same period in 2021: 850

Licensing Unit

- Licensing applications received year-to-date: 75
 - Same period in 2021: 95

Investigations Unit

- License applicant background investigations completed year-to-date: 16
 - Same period in 2021: 17
- Complaint investigations completed year-to-date: 6
 - Same period in 2021: 7

Investigator Darla Cole completed in February 2022 a proactive compliance audit for the second quarter of 2021 of Electrical Contracting Management, LLC, out of Atlanta, GA. She found that the company, under the supervision of qualifying agent Carlos Domato (2573-CSA), is in compliance with the Board's laws and rules regarding electrical license contracting and employee registration requirements. No violations were found.

REGISTRATION AND LICENSING SUMMARY

Total active in Permittium: 8,377
(+2.2% from January 2022 meeting)

Registration		
	Alarm Registrant	7347
Registration Total		7347
License		
	Burglar Alarm Business	1030
License Total		1030

Alarm Systems Licensing Board Financial Report
Fiscal Year 2022
(July 1, 2021 - February 2022)

ASLB Operating Fund Revenue and Expenditures

FY22 Revenue	\$ 331,877.28
FY22 Expenditures	\$ (254,744.76)
<hr/>	
FY22 Fund Balance Increase/(Decrease)	\$ 77,132.52

ASLB Operating Fund Cash Flow

Beginning Balance (July 1, 2021)	\$ 722,897.14
FY22 Revenue	\$ 331,877.28
FY22 Expenditures	\$ (254,744.76)
<hr/>	
Current Fund Balance	\$ 800,029.66

ASLB Education Fund Revenue and Expenditures

FY22 Revenue	\$ 507.72
FY22 Expenditures	\$ -
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FY22 Fund Balance Increase/(Decrease)	\$ 507.72

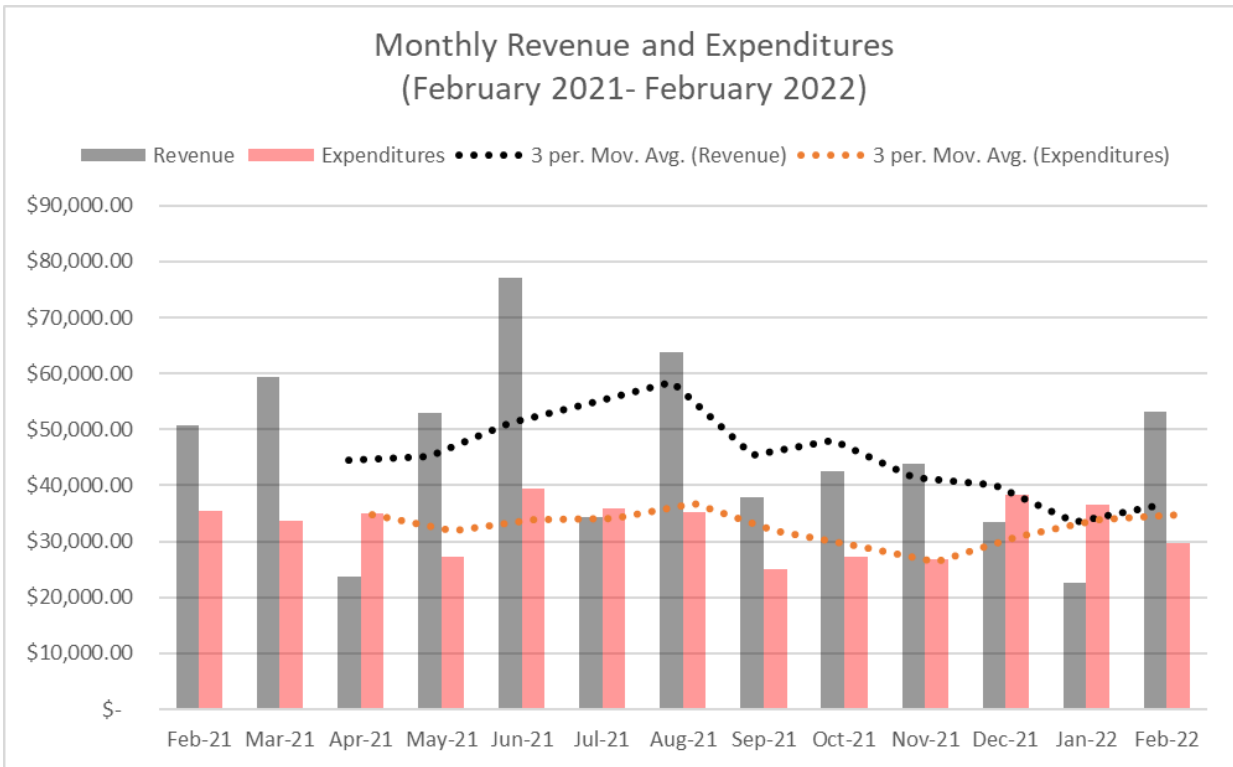
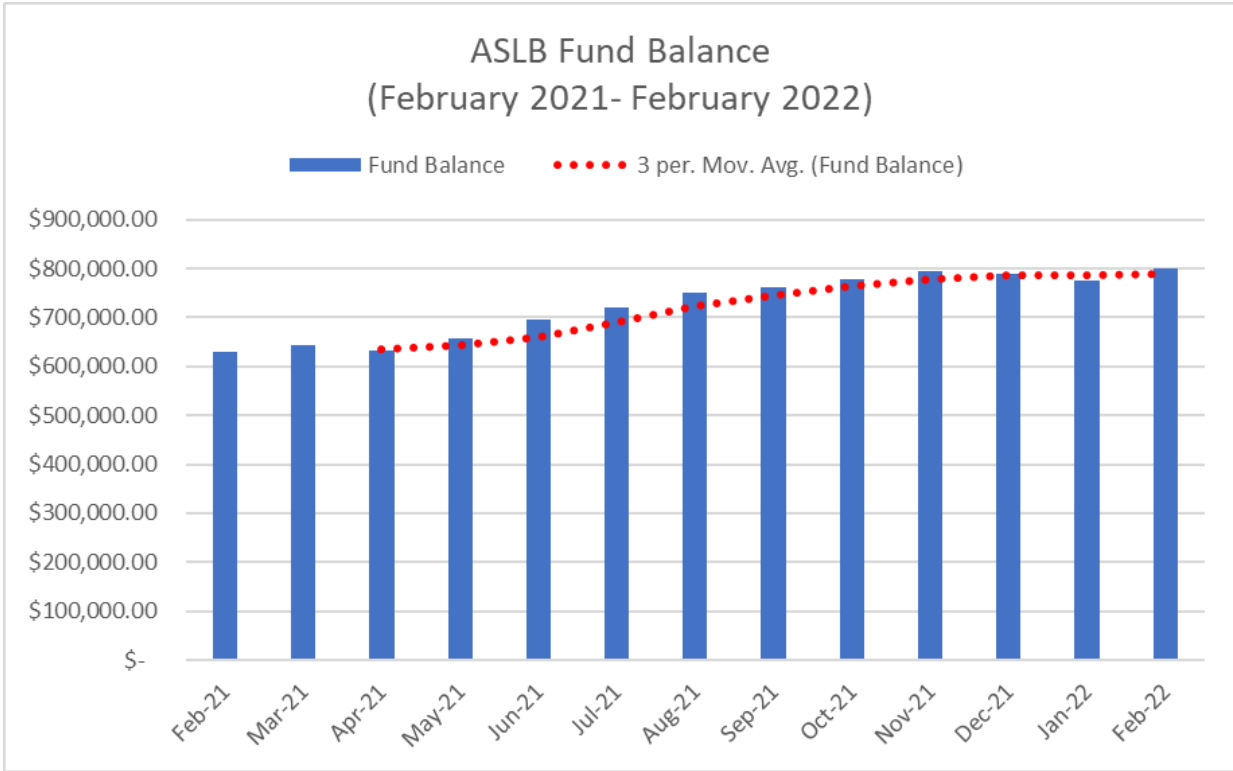
ASLB Education Fund Cash Flow

Beginning Balance (July 1, 2021)	\$ 92,676.46
FY22 Revenue	\$ 507.72
FY22 Expenditures	\$ -
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Current Fund Balance	\$ 93,184.18

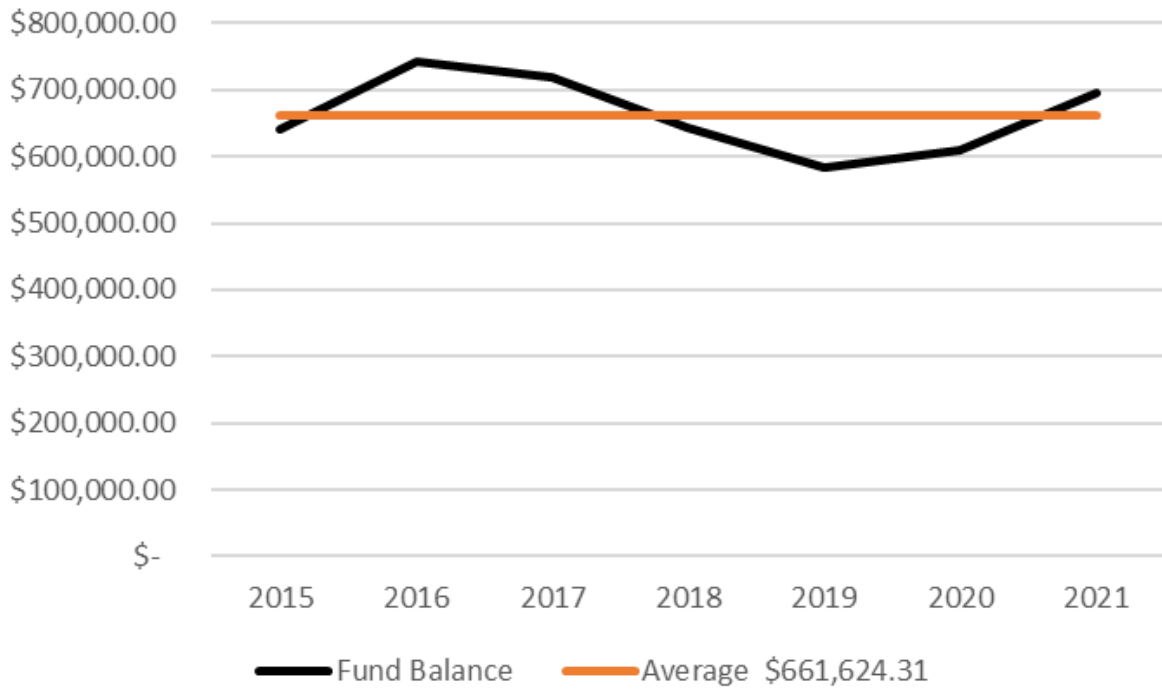
*Note: NCDPS each January charges the Board \$12,500 for administrative support services such as IT, HR, budget, etc. This expenditure has not yet been deducted from the Board's funds.

*Note: The Board received \$5,786 in revenue from the American Rescue Plan Act State Fiscal Recovery Fund in February 2020 to reimburse the bonuses that were paid to employees in December 2021 and January 2022.

BUDGET GRAPHICS



ASLB Historical Fund Balance



ALARM SYSTEMS LICENSING BOARD

Raleigh, North Carolina

March 17, 2022

ATTORNEY'S REPORT



ALARM SYSTEMS LICENSING BOARD

Raleigh, North Carolina

March 17, 2022

I. CONSENT AGREEMENTS & CIVIL PENALTIES

On January 20, 2022 Allen Beyer and CMB Systems Inc. entered into a Consent Agreement in the amount of \$3,485.00 for registration violations. Payment has been received. (PAID IN FULL)

On January 20, 2022 Kevin Matthew Corl and Sonitrol Integrated Security entered into a Consent Agreement in the amount of \$153.00 for registration violations. Payment has been received. (PAID IN FULL)

On January 20, 2022 Roy Martin Hutto and Tricom Technology Solutions, Inc. entered into a Consent Agreement in the amount of \$595.00 for registration violations. Payment has been received. (PAID IN FULL)

II. OFFICE OF ADMINISTRATIVE HEARINGS

See, Hearings List (attachment 1.)

III. RULES

- a. At its September Board meeting I was asked to prepare an amendment to the two rules governing applications (i.e. 14B NCAC 17 .0201, licensees, and 14B NCAC 17 .0301, registrants) to make a deadline for application completion. Also, .0201 was amended to reflect the new process for submitting character references on-line through CRC.com.

These two rules as proposed for amendment were approved at the Board's November 2021 meeting.

The Notice of Text was filed December 15, 2021. The Public Hearing was held Tuesday, February 8, 2022 at 2:00 p.m. at the Board's office. The Public Comment Period expires March 22, 2022.

- b. At its November Board meeting I was asked to prepare an amendment to 14B NCAC 17 .0204 regarding renewal and reinstatement of a license to provide for a reinstatement application, a criminal history record check for reinstatement, and other requirements.

The Board voted to approve this rule amendment at its January 20, 2022 Board meeting.

The Notice of Text was filed March 10, 2022. The Public Hearing is scheduled for Tuesday, April 26, 2022 at 2:00 p.m. at the Board's office.

IV. LEGISLATION

At the request of the Board I prepared a new bill, virtually identical to the proposed bill that was introduced in the last two sessions of the General Assembly, for introduction in the current (i.e. 2021-2022) Session. I circulated a copy to you on December 31, 2020. After circulating this draft Mr. Wheeler suggested a modification to the language in new N.C. Gen. Stat. § 74D-2(d)(4) so that it will read merely "...course approved by the Board" without saying "Level I." (You have a recent administrative rule amendment to 14B NCAC 17 .0202(a)(2) stating which courses are approved.)

Additionally, the Legislative Liaison for the Department of Public Safety (DPS) asked that the Board split this bill into two separate bills; one with the fee increase (i.e. Sec. 9 amending N.C. Gen. Stat. § 74D-7(e)) and then one with all the other provisions. This was suggested since the House Finance Committee summarily struck the fee increase provision from the bill introduced last Session.

At its January 21, 2021 meeting the Board discussed these suggested changes and voted to approve them. I made the requisite changes to the draft bill and forwarded it to DPS's Legislative Liaison. The bill was introduced on May 11, 2021 and is House Bill 933. A copy was attached to my May 20, 2021 Attorney's Report.

A staff attorney from Legislative Analysis, with my assistance, prepared a Proposed Committee Substitute for HB 933 to correct errors made by the Legislative Drafting Division in the introduced version. House Bill 933 was to be heard in the House Finance Committee on Tuesday, June 15th but was pulled from the agenda at the last minute because of a concern expressed by a House member. Susanna Davis, Legislative Liaison for DPS, has been attempting to arrange a meeting with that legislator to address his concern.

A copy of the PCS was attached to my July 22nd Attorney's Report.

There has been no further action on this bill.

V. LITIGATION

At its November Board meeting, and based on a recommendation of the Grievance Committee, I was instructed to seek injunctive relief against Bobby G. Lassiter and B&B Communications, Inc. for unlicensed activity. I filed a verified Complaint for Injunctive Relief on December 13, 2021. On January 10th Mr. Lassiter agreed to enter into a Consent Order agreeing to the injunctive relief sought and requiring any reference to surveillance systems, alarm systems, security systems, and any similar language be removed from any and all advertising, postings and signage within 30 days of execution.

The proposed Consent Order was sent to Mr. Lassiter's attorney for review/comment on January 18th. It was signed by Mr. Lassiter on February 25, 2022 and has been sent to the Judge for his approval and signature.

VI. FINAL AGENCY DECISIONS

None.

ASLB
MASTER HEARINGS LIST
as of September 1, 2021

1.

OAH HEARING DATE	PETITIONER	TYPE OF APPLICATION	FAD HEARING DATE
November 28, 2017	Daniel Carl Hagerty / Guardian Eagle Security, LLC d/b/a AVSX Technologies 17 DOJ 06331	Letter of Reprimand (business license)	FAD served April 12, 2018. Petition for Judicial Review filed in Wake County Superior Court May 25, 2018.